

Message Text

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11
ACTION PM-04

INFO OCT-01 AF-08 ISO-00 MC-02 ACDA-07 CIAE-00 INR-07

NSAE-00 DODE-00 NSC-05 SP-02 SS-15 L-03 EB-07 AID-05

IGA-02 /068 W
----- 081013

R 101526Z AUG 76
FM AMEMBASSY LAGOS
TO SECSTATE WASHDC 6269
AMEMBASSY ROME

LIMITED OFFICIAL USE LAGOS 9189

E. O. 11652: N/A
TAGS: BEXP, MASS, NI
SUBJ: SALE OF ARMORED PERSONNEL CARRIERS TO NIGERIA

REF : (A) ROME 12767, (B) LAGOS 8806, (C) STATE 161779

1. EMBASSY HAS NO FURTHER INFORMATION REGARDING FMC'S FEELINGS ON WHETHER IT OR OTO-MELARA WILL HANDLE SALE OF M-113S TO NIGERIA. WE RECOMMEND THAT THIS QUESTION BE DIRECTLY PUT TO FMC IN SANTA CLARA, CALIFORNIA.

2. DAO CALLED TODAY ON COLONEL BABANGIDA, DIRECTOR OF ARMOR AND WAS TOLD THAT FMG VERY MUCH WANTS FMC REPRESENTATIVES TO VISIT AND MAKE PROPOSAL FOR SALE OF M-113S. ARMY WISHES THAT FMC MAKE THOROUGH PRESENTATION ON ALL OTHER TYPES OF EQUIPMENT LISTED IN ITS CATALOG. BABANGIDA EMPHASIZED THAT THE COMPANY SHOULD BRING FILMS AND OTHER VISUAL AIDS AS THE ARMY "WANTS TO LEARN AS MUCH AS IT CAN SHORT OF HAVING THE ITEMS PHYSICALLY HERE." BABANGIDA ALSO CONFIRMED THAT NIGERIAN GOVERNMENT HAD NOT APPROACHED OTO-MELARA OR GOI.

3. IN REF B, PLEASE CORRECT DATE ERROR IN PARA 2. TEXT SHOULD READ JUNE NOT RPT NOT JULY. REF C STATED THAT FARRIS AND WARD WOULD BE COMING TO NIGERIA IN AUGUST, BUT WE STILL HAVE RECEIVED
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NO WORD FROM THEM.

4. WE SUGGEST THAT DEPARTMENT CALL MR. F.T. FARRIS, MANAGER OF
AFRICAN OPERATIONS, ORDNANCE DIVISION, FMC CORPORATION, 1105
COLEMEN AVENUE, SAN JOSE, CALIFORNIA, (PHONE - 408-289-0111) TO:

(A) RELAY INVITATION STATEMENT OF BABANGIDA

(B) ASCERTAIN WHETHER FMC OR OTO-MELABA WILL HAVE
RESPONSIBILITY FOR SALE OF M-113S

(C) DETERMINE WHEN FMC REPRESENTATIVES WILL VISIT LAGOS SO
THAT WE CAN MAKE APPOINTMENTS.

CAHILL

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Message Attributes

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Disposition History: n/a
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04 MAY 2006

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